

Disadvantaged Business Enterprises



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Tuesday/Thursday Breakfast Social Discussion

July 25, 2013

Highlights – SJB Group DBE Supportive Staff, Mr. Kenyatta Sparks (Program Assistant) and Ms. Grace E. Chatman (Communication Specialist), held another successful Breakfast Social meeting with Mr. Gordie Greening and Mrs. Linda Greening of JLG Trucking Company. JLG Trucking obtained its DBE certification in 2010; however, they were unaware of the services offered through the DBE Supportive Services Program. The Greenings requested information about contracting opportunities with DOTD, bidding on projects, marketing, networking, and maneuvering LADOTD's website. In addition to addressing those concerns, DBESS also provided the company with a copy of the DBE Welcome Packet, the Directory of Contractors' Booklet, and a survey form to advise us of their future business needs.

Mrs. Juanita Linton, Small Business Element (SBE) Program Manager with the LADOTD Compliance Programs Office, who also attended the meeting, was available to discuss the new Small Business Element (SBE) Program and certification requirements. To learn more about the SBE Program and certification process, contact Mrs. Linton at (225) 379-1382.

We would like to thank Mr. and Mrs. Greening of JLG Trucking, Co. for taking time out of their busy schedules to meet with us here at SJB Group. And, we thank Mrs. Linton for the valuable information she presented at the meeting.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 7:30 am to 8:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



OSHA SAFETY

DO NOT ENTER AN UNPROTECTED TRENCH!

For your safety:

- Slope or bench trench walls, or
- Shore trench walls with supports, or
- Shield trench walls with trench boxes.
- Provide safe access through the use of ladders, ramps, or stairways.
- Keep heavy equipment away from trench edges.
- Know where underground utilities are prior to digging.
- Keep excavated or other materials at least 2 feet back from edge of trench.



OSHA's role is to assure the safety and health of workers by setting and enforcing standards; providing training, outreach and education; establishing partnerships; and encouraging continual improvement in the workplace.



To get more information, report an emergency or contact your local office: www.osha.gov • (800) 321-OSHA • TTY (877) 889-5627

UPCOMING WORKSHOPS....

Starting and Financing a Small Business

Wednesday, August 07, 2013 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [Louisiana Technology Park, Baton Rouge](#)

1322: Section 8(a) Certification

Monday, August 12, 2013 10:00 AM to 12:00 PM

Free Seminar, Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org.

Location: [Calcasieu Parish Library, Meeting Room, Lake Charles](#)

Starting & Financing a Business

Wednesday, August 14, 2013 3:00 PM to 5:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Peggy Connor and Bob Boling

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

8a Certification Training

Wednesday, August 21, 2013 10:00 AM to 12:00 PM

Information will be presented on 8(a) eligibility criteria, GLS, Login, application process, and how the programs work. We will also discuss CCR and SBSS registration and provide general information on doing business with the Federal Government. Detailed information will be provided on the primary purpose of the Section 8(a) Program (business development); the eligibility criteria; length of time in business requirement; how the business development and contracting aspects of the program work; the firm's responsibility as an 8(a) Program Participant; Electronic Application process; reporting requirements; the importance of updating CCR registration and the SBSS supplemental profile.

Speaker: Jo Ann Lawrence, SBA

Location: [Louisiana Technology Park, Baton Rouge](#)

Marketing 101 for Small Businesses

Wednesday, August 28, 2013 5:30 PM to 7:30 PM

Speaker: LSBDC at UL Lafayette staff

Location: [Vermilion Parish Library, Training Room, Abbeville](#)

UPCOMING WORKSHOPS....

Business Accounting

Intermediate QuickBooks

Wednesday, August 14, 2013 2:00 PM to 5:00 PM

A continuation of our popular Basic Level QuickBooks Workshop, this session will assist you with more advanced topics such as: • Inventory Set-up, • Setting Personal Preferences, • Establishing Finance Charges for late-paying customers • Sending invoices via e-mail • Creating Classes to Report on Business Segments • Creating an Annual Budget • Defining Sales Taxes And Many Other Areas That Will Make Your Use Of QuickBooks More Efficient And More Enjoyable. • Customizing Reports • Memorizing Reports • Trouble Shooting For Common Bank Reconciliation Mistakes • How To Handle Deposits • Setup For Credit Cards • Learn To Track And Pay Sales Tax • Perform A Year-End Close With QuickBooks “A working knowledge of QuickBooks is needed to grasp the topics presented in this class”. This course addresses the activities of the Bookkeeping function and also Management’s role in reviewing the information.

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 60.00

Financial Management for Small Business

Tuesday, August 20, 2013 6:00 PM to 8:30 PM, 1 sessions ending Tuesday, August 27

Invest two nights in learning how to use financial tools to make better business decisions and budget techniques to improve profits. These sessions will help you (1) identify your cash flow cycle and how it impacts your business (2) learn how to interpret financial statements and understand how financial ratios help you manage accounts receivable, inventory and debt (3) develop better budgeting strategies so you can maximize profitability. There is a reduced price for Small & Emerging Businesses. Contact the Louisiana Small Business Development Center at LSU Shreveport.

Speaker: TMCE CPAs

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

Fee: \$ 95.00

Business Basics

1321: Creating a Company Culture

Thursday, August 08, 2013 9:00 AM to 11:00 AM

Speakers: Sara Judson and Christi Free Seminar - Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org.

Location: [LSBDC at McNeese State University: Main Office, Burton Business Center, *Lake Charles](#)

1323: HUBZone Boot Camp

Monday, August 12, 2013 1:30 PM to 4:00 PM

Free Seminar Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org.

Location: [Calcasieu Parish Library, Meeting Room, Lake Charles](#)

UPCOMING WORKSHOPS....

Starting and Financing Your Business Idea - Greensburg

Wednesday, August 21, 2013 1:00 PM to 4:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University, Northshore Technical College - Florida Parishes Branch Campus, Greensburg](#)

Business Plan

Developing Your Business Model/Business Plan - Livingston

Wednesday, August 14, 2013 9:00 AM to 12:00 PM

A business plan precisely defines your business, identifies your goals, and serves as your firm's resume. Attend this seminar to get the information you need to write a quality, bankable business plan

Speaker: Bill Joubert - LSBDC Southeastern

Location: [LSBDC at Southeastern Louisiana University, Livingston Parish Library - Main Branch, Livingston](#)

Financing and Capital

Credit Repair for You and Your Business

Thursday, August 01, 2013 1:00 PM to 3:00 PM

The workshop is intended for individuals who are unsure how to read or interpret their credit reports, who need the definition of credit scores and how to improve them, and who need to know what individuals can do if there are errors in their credit information. It is especially recommended for individuals who need to repair their credit, who want to understand the use of credit in the loan process or who have recently been denied credit.

Speaker: Byron Lavalais, Accion

Location: [LSBDC at the University of Louisiana at Monroe, Ouachita Parish Public Library - Main Branch, *Monroe](#)

Credit: Your Financial Lifeline

Thursday, August 08, 2013 5:30 PM to 7:30 PM

For anyone needing or wanting to borrow money, or who has been turned down for a loan, whether for personal or business purposes, YOU CAN'T AFFORD TO MISS THIS FREE EVENT! All your questions will be answered: What is a credit score? What does a credit score tell a lender about you? How does a credit score evolve? How important is having credit? How can you fix bad credit? and, What can impact a score to bring it higher or lower?

Speaker: Mr. Darin Ellett, Business Consultant for the Louisiana Small Business Development Center at Northwestern State University

Location: [Concordia Parish Library, 408 Texas St., Vidalia](#)

UPCOMING WORKSHOPS....

5 Steps to Secure Financing

Tuesday, August 13, 2013 10:00 AM to 1:00 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Michael Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 40.00

CREDIT: Your Financial Lifeline

Wednesday, August 28, 2013 9:00 AM to 11:00 AM

Do you want to make your credit better? For anyone needing or wanting to borrow money, or who has been turned down for a loan, whether for personal or business purposes - You Can't Afford to Miss This Event! This seminar is being presented in order to provide useful information regarding the challenges of borrowing capital, credit scores, credit histories, loan applications, and much more.

Speaker: Mr. Darin Ellett, LSBDC Business Consultant

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

Government Contracting

1324: Women Owned Small Businesses

Tuesday, August 13, 2013 10:00 AM to 12:00 PM

Free Seminar Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org.

Location: [Calcasieu Parish Library, Meeting Room, Lake Charles](#)

Gov Con 203-Marketing to Government Agencies

Tuesday, August 13, 2013 10:00 AM to 12:00 PM

Learn how to better market your business to government agencies, including branding, creating a capabilities statement, networking, finding and contacting government buyers, and decision makers. Go to www.nwlagpc.org to register.

Speaker: Jeanene Deen, Government Procurement Center

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

UPCOMING WORKSHOPS....

Woman-Owned Small Businesses in the Federal Government Marketplace

Wednesday, August 14, 2013 10:00 AM to 12:00 PM

Women business owners should seek to leverage the opportunities available through the federal government to drive revenue growth. This workshop will guide you in doing just that. Topics to be covered: • Woman Owned Small Business Federal Government Contract Set-asides • Final WOSB Ruling and Impact and Advantage • Eligible NAICS Codes • WOSB Certification Process • Identifying Contract Opportunities • Effectively Responding to Requests for Government Proposal • Completing Required Registrations • Computer lab will be available to begin the WOSB certification process or CCR Registration Process

Speaker: Jo Ann Lawrence, Lead Business Opportunity Specialist, U.S. Small Business Administration

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

Legal Issues

Understanding Business Property

Thursday, August 22, 2013 2:00 PM to 4:00 PM

Almost every business has some sort of business property – which includes leases, inventory, fixtures and bank accounts - as well as the other more traditional types of property. Understanding how to properly deal with your business property can save you a lot of money. Learn what you need to know about the property that is a vital part of your business.

Speaker: Al Overman, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

Managing a Business

U.S. Small Business Administration Events

Monday, October 01, 2012 , 100 sessions ending Tuesday, December 31

The U.S. Small Business Administration (SBA) has some excellent online course offerings. Click on the U.S. Small Business Administration link above to learn more.

Location: [SBA Online Training Courses](#)

Capital One Greaux GNO: Budgeting for Profit

Wednesday, August 07, 2013 2:00 PM to 4:00 PM

An overview of the purpose of budgeting, the types of budgets, and the elements of a successful budget. The program includes a process for creating a budget, ways to analyze and compare budgets, and important guidelines to apply during the budgeting process. Learn: • 5 Purposes of Budgeting • Various Types of Budgets • Steps of the Budgeting Process • Elements of a Successful Budget • 5 Methods for Analyzing Budget Information • Guidelines to Remember During the Budgeting Process

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

UPCOMING WORKSHOPS....

Marketing and Sales

[LinkedIn for Business - Utilizing the Small Giant of Social Media](#)

Wednesday, August 07, 2013 9:00 AM to 12:00 PM

If you're looking to create leads and gain new connections, LinkedIn is the social network to engage in. Also known as the Suit-and-Tie social network, LinkedIn has a more serious tone with legitimate return when utilized correctly. LinkedIn is based on the rule of six degrees of separation, which means that you are no more than 6 introductions away from meeting anyone in the world. While more commonly used for those in the B2B sphere, LinkedIn contains much value for anyone in the business world. Some of the content we will cover includes: • Optimizing your profile • Hiring solutions • Job seeking • Groups and group ownership • Company pages • Endorsements and recommendations • Premium accounts • And much more! This class is suited for those that want to get the most out of LinkedIn. If you're looking to create leads, gain new connections, hire the most qualified candidate, network with power, or even drive traffic back to your site, this class will teach you how to utilize LinkedIn to produce the return you're looking for.

Speaker: Brian Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University, SLU St Tammany Center, Mandeville/Abita Springs](#)

[Networking Effectively to Increase Sales](#)

Wednesday, August 07, 2013 3:00 PM to 6:00 PM

People in the Greater New Orleans area like to do business with people they know. Networking is an ongoing, essential part of a marketing plan for new and established entrepreneurs. Learn how to have fun by staying current, competitive, and collaborating with other business owners. Discover how to find and get involved in business associations, attend events, create a speed business speech, and gain skills to work the room to grow your business.

Speaker: Dianne Sclafani, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 40.00

Start-up Assistance

[How to Form & Register Your Business](#)

Thursday, August 08, 2013 2:00 PM to 5:00 PM

Proper licenses and permits are necessary to operate a business. This seminar teaches how to obtain tax ID numbers, permits, and licenses. The seminar examines the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are discussed such as taxes, ownership, responsibility, control, risk, operations, and employee requirements. -Advantages & Disadvantages of each Legal Structure -Legal Structure Quiz -Filing Forms for Selecting an Organizational Structure are provided

Speaker: Al Overman, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

UPCOMING WORKSHOPS....

Starting and Financing a Small Business

Wednesday, August 14, 2013 9:00 AM to 11:00 AM

This workshop is highly recommended for all veterans, or anyone registered with ACAP, who are interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to know more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mr. Jim Kilcoyne, Business Consultant and Center Director for NSU's Louisiana Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

Starting and Financing Your Business

Wednesday, August 14, 2013 9:00 AM to 11:00 AM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include: -Entrepreneurship Readiness -Writing a Business Plan -Sources of Funds for Start-Up -Expanding Small Business Resources -Required Licenses

Speaker: Stacy Sevin, Business Consultant LSBDC at Nicholls

Location: [LSBDC at Nicholls State University, Nicholls Campus SBDC Building, Thibodaux](#)

Starting and Financing a Small Business

Tuesday, August 20, 2013 6:30 PM to 8:30 PM

This seminar is designed for persons who are interested in learning what it takes to start and run a successful business. Topics include business idea or concept feasibility, financial projections, sources and types of financing, required licenses, small business resources, and more.

Speaker: Leighton Bryant - Sr. Consultant, LSBDC

Location: [Ascension Parish Library - Donaldsonville Branch, Donaldsonville](#)

1325: Starting & Financing a Small Business

Thursday, August 22, 2013 5:00 PM to 7:30 PM

Free Seminar Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org. This seminar will be on the McNeese campus in the Burton Business Center.

Location: [LSBDC at McNeese State University: Main Office, Burton Business Center, *Lake Charles](#)

Starting and Financing a Small Business

Wednesday, August 28, 2013 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mr. Lee McAllister, Business Consultant for NSU's Louisiana Small Business Development Center

Location: [LSBDC at Northwestern State University, Dunbar Plaza, Suite 114C, *Alexandria](#)

FEATURED DBE FIRM....



Global Management Enterprise, LLC, located in Lake Charles, Louisiana, is a company created in response to an urgent local workforce need. In the wake of hurricanes Katrina and Rita, businesses in Southwest Louisiana and Southeast Texas scrambled to find qualified, skilled workers to fill the employment gap. Global emerged to help the region fill this critical need.

Global's primary goal is to help business and industry find the skilled, motivated people they need to be competitive in today's marketplace. The initial success of the company reinforced Global's belief that the community of Southwest Louisiana needs the services that Global supplies.

A woman and minority-owned business, Global works hard to ensure that client needs are matched to the skills our employees have to offer. At Global Management Enterprise, LLC, the combination of our people, experience and technical infrastructure will deliver benefits for any kind of industry. We will convert your strategies into resource plans that are expertly managed and deliver results. Our company will assess your specific needs and tailor a solution to execute your plan. We do this by focusing on controlling your costs and delivering flexibility while working with you to increase the productivity of your workforce.

Global Management Enterprise, LLC can provide workforce and professional management services in permanent, temporary, and contract recruitment; employee assessment, training, technical support, craftsmen, construction, engineering, administrative, accounting, finance, insurance, and many other professional services. Our objective is to ensure the complete satisfaction of every customer, while offering knowledgeable and very user friendly services at affordable rates.

Global's workforce management solutions are designed to help you better plan, source, evaluate, recruit, hire, manage, measure, and retain your contingent staff. Global's expertise in the different industries has the knowledge to assist the companies with workers companies are looking for in a variety of fields. The targeted results are to ensure that both the candidates and the companies are appropriate for each other. In this century's competitive environment, the tasks of hiring, recruiting and staffing are major time and cost consumers for most corporations. Global, therefore, endeavors to provide you with the types of trained personnel who fit the company needs. Likewise, our extensive screening process means that you will get quality people who have the very skills you require. As the company name suggests, Global is a strong believer in partnerships. The company has a close relationship with multiple businesses and industries, McNeese State University and the local community college and technical school, and with the Southwest Louisiana Chamber of Commerce. Global partners closely with two non-profit organizations – the Southwest Louisiana International Club and St. Frances Cabrini Immigration Law Center.



Global President, Dalia Matheus is a native of Venezuela and has been a resident of Southwest Louisiana for over 15 years. Dalia received her law degree from Zulia University of Law in Maracaibo, Zulia, Venezuela; she earned her specialization in Labor and Social Security Law from Rafael Urdaneta University of Law in Maracaibo, Zulia, Venezuela, and her Juris Doctorate Degree in Civil Law and International Law from Loyola University School of Law in New Orleans, Louisiana. Dalia was the founder and, for eight years, senior partner of the successful practice of Matheus & Navarro Law firm, specializing in litigation and representing international companies and businesses in Venezuela. She was Immigration Manager for an international firm and contract negotiator for a major company.

Additionally, Dalia help open two immigration services in Southwest Louisiana. She has been the President of the International Club of South West Louisiana since 2001 and Immigration Director for a non-profit organization in Lake Charles, Louisiana since 2008. Dalia's contributions to the community have brought her numerous awards from various entities including the Louisiana House of Representatives for Individual Achievement; Louisiana Senate, a Certificate of Commendation from the Calcasieu Parish Police Jury, and recognition from Catholic Legal Immigration Network, Inc., for 10 years of service to immigrants.

FEATURED DBE FIRM....



Global is pleased to announce the appointment of its new vice president: Delma McLeod-Porter, PhD, Vice President.

McLeod-Porter, retired after more than 35 years as a teacher and a professor, holds a PhD in composition and rhetoric, linguistics, and English as a Second Language from Texas A&M University, a Master's degree in English from Stephen F. Austin University, and a Bachelor's degree in English from the University of Houston Main Campus. She will complete her Associates degree in Paralegal Studies in December 2013.

She has conducted technical writing workshops for business and industry in both Texas and Louisiana and freelances as a technical writer and consultant. She is a successful grant writer, garnering \$1.1 million dollars in grants in her twenty years at McNeese State University. In 2008, she was awarded the McNeese State University Distinguished Professor Award and the Louisiana Endowment for the Humanities Outstanding Humanitarian Award.

McLeod-Porter has published four textbooks on various aspects of writing and is currently drafting a technical writing manual. She has published and presented many articles on linguistics and rhetorical topics.

McLeod-Porter has served on the Board of Directors of the Southwest Louisiana Literacy Council, the Arts Council of Southwest Louisiana, and Southwest Louisiana Alliance for the Mentally Ill. She has served as Faculty Advisor to the McNeese Chapter of the NAACP. She is currently Vice President of the International Club and Immigration Services Manager for St. Frances Cabrini Immigration Center. Committed to family literacy, she volunteers as a scholar for Prime Time Family Reading, a program sponsored by the Louisiana Endowment for the Humanities. She has served in this capacity in over 35 different sites in Southwest Louisiana.

Before becoming an educator, she worked ten years as Assistant to the Director of Quality Control at Schlumberger Well Services in Houston, Texas. At Schlumberger, she was responsible for staffing the printed circuit board assembly line and filling orders for off-site locations from warehouse stock. She coordinated Quality Control documentation for the Schlumberger-Curacao assembly plant as well as the Houston home office.



WELCOME THE NEWLY CERTIFIED DBE FIRMS

- V. Technologies**
- Chad Pody Construction Company, LLC**
- Metro Atlanta Utility Contractors, Inc.**
- Julie Z. Leblanc**
- STARR POWER, LLC**
- Gonzalez Rebar, Inc.**
- Bonton Associates, LLC**
- PMG Software Professionals, LLC**
- Brooks Cleaning Service**
- One Stop Environmental, LLC**

Free "Bidding and Estimating" Seminar

You and your employees are cordially invited to a LADOTD and SJB Group, LLC Sponsored Seminar for Disadvantaged Business Enterprises. The seminar is **FREE** and open to anyone in your organization who may benefit from this information.

**Seating is limited, so please register for this event by calling:
SJB Group, LLC. @ (225) 769-3400.**



DATE: August 21, 2013
TIME: 10:00 AM – 12:00 PM
PLACE: SJB Group, LLC
 5745 Essen Lane, Suite 200
 Baton Rouge, LA 70810

Presenter:
 Mr. William Dye
 SJB Group, LLC

LA DOTD DBE PROGRAM CONTACT INFORMATION



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Jackie des Bordes, DBE Program Coordinator
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Kenyatta Sparks, Program Assistant
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Grace Chatman, Communication Specialist
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Louisiana Department of Transportation

Letting of 08/14/2013 LA DOTD Headquarters

Project: 4400003945 RETAINER CONTRACT FOR HIGH-TENSION CABLE BARRIER

repair, maintenance and related work
Parish(es): St. Tammany, East Baton Rouge, St. James, Ascension, Jefferson, Orleans
Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.002132.6 MAREE MICHEL AND CREEK BRIDGES
(DBE GOAL FED 8%)

clearing and grubbing, class ii base course, lime treatment, superpave asphaltic concrete pavement, concrete slab span bridge, steel girder span bridge, and related work.
Parish(es): Vermilion
Route(s): LA 91
Federal: H002132
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.008482.6 LA 1236: BRIDGES NEAR DODSON
(DBE GOAL FED 10%)

clearing and grubbing, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete pavement, concrete slab span bridges, and related work.
Parish(es): Winn
Route(s): LA 1236
Federal: H008482
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.009089.6 LA 526: KINGSTON RD TO LINWOOD AVE.
(DBE GOAL FED 12%)

grading, drainage structures, superpave asphaltic concrete overlay, portland cement concrete and related work.
Parish(es): Caddo
Route(s): LA 526
Federal: H009089
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.009578.6 I-49: LA 526 - I-20
(DBE GOAL FED 5%)

pavement patching and related work.
Parish(es): Caddo
Route(s): I-49
Federal: H009578
Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009632.6 LA 320: LA 182 - LA 86
(DBE GOAL FED 6%)

grading, drainage structures, cold planing asphaltic pavement, in-place cement stabilized base course, class ii base course, superpave asphaltic concrete pavement, and related work.
Parish(es): Iberia
Route(s): LA 320
Federal: H009632
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.009699.6 ADA ACCESS RAMPS IN CBD
(SBE GOAL FED 5%)

sidewalks, sidewalk intersections, driveways, handicapped ramps, curb and/or curb and gutter bottom and related work.
Parish(es): Orleans
Federal: H009699
Estimated Cost Range: \$250,000 to \$500,000

Project: H.009946.6 LA 352: HERMAN DUPUIS RD - COFFEE TOWN RD
(DBE GOAL FED 5%)

drainage structures, cold planing asphaltic pavement, subgrade treatment, in-place cement stabilized base course, superpave asphaltic concrete overlay, and related work.
Parish(es): St. Martin
Route(s): LA 352
Federal: H009946
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010372.6 LA 457: JCT. US 71 - 259' N OF TIGER LAKE RD

grading, lime treatment, in-place cement treated base course, cold planing asphaltic pavement, superpave asphaltic concrete, drainage structures, and related work.
Parish(es): Rapides
Route(s): LA 457
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010401.6 LA 46, LA 624 & LA 625: Thin Overlay
pavement patching, superpave asphaltic concrete overlay and related work.

Parish(es): St. Bernard
Route(s): LA 46, LA 624, LA 625
Estimated Cost Range: \$1,000,000 to \$2,500,000



Louisiana Department of Transportation

Project: H.010487.6 LA 863: LA 4 - LA 578

grading, cold planing asphaltic concrete, superpave asphaltic concrete pavement, pavement widening, and related work

Parish(es): Franklin

Route(s): LA 863

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.010624.6 CADD0 PARISH LINE TO JCT. I-20
(DBE GOAL FED 6%)

signage and related work.

Parish(es): Bossier

Route(s): I-220

Federal: H010624

Estimated Cost Range: \$2,500,000 to \$5,000,000

Letting of 08/21/2013 LA DOTD Headquarters

Project: H.010721.6-R1 Fabrication of new landing barges

fabrication of new landing barges

Associated Projects: H.010721.6

Parish(es): Statewide

Federal: FTA-LA-96-X007-00

Estimated Cost Range: \$2,500,000 to \$5,000,000

Letting of 08/27/2013 in District 61—Baton Rouge/Tom Drive

Project: H.010745 LA 1: GUARD RAIL AT SIMMESPORT BR

Parish(es): Pointe Coupee

Estimated Cost Range: \$0 to \$100,000

Letting of 08/28/2013 LA DOTD Headquarters

Project: H.000102.6 CROSS BAYOU AND RELIEF BRIDGES
(DBE GOAL FED 10%)

clearing and grubbing, drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, lime treatment, pavement widening, superpave asphaltic concrete pavement, precast pre-stressed concrete girder spans bridge & related work.

Parish(es): Caddo

Route(s): US 80

Federal: H000102

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.002578.6 Madden Mill CR & Black Lake Bayou Bridge
(DBE GOAL FED 8%)

clearing and grubbing, grading, class ii base course, superpave asphaltic concrete overlay, concrete slab span bridge and related work.

Parish(es): Bienville

Route(s): LA 516

Federal: H002578

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.008155.6 LA 822: LA 33 TO LA 145

clearing and grubbing, drainage structures, cold planing asphaltic concrete, superpave asphaltic concrete pavement, and related work.

Parish(es): Lincoln

Route(s): LA 822

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010182.6 LA 42 Widening: Clear, Grub and Utility
(DBE GOAL FED 7%)

clearing and grubbing, grading, fencing, sewer improvements, and related work.

Parish(es): Ascension

Route(s): LA 42

Federal: H010182

Estimated Cost Range: \$5,000,000 to \$7,500,000

Project: H.010738.6 LA 3235: Signs and Rumble Strips
traffic signalization and other related work.

Parish(es): Lafourche

Route(s): LA 3235

Federal: SAFETY TRANSFER FUNDS PROJECT

Estimated Cost Range: \$100,000 to \$250,000

Project: H.010087.6 US 51 BUS. @ I-12: CLEARING AND GRUBBING
(ROUNDABOUTS)

clearing and grubbing and related work.

Parish(es): Tangipahoa

Route(s): I-12, US 51

Federal: H010087

Estimated Cost Range: \$100,000 to \$250,000

**RFP Advertisements for Professional Services Contracts for LA DOTD**

Date	Project No.	Project Name	Parish(es)	Closing Date
7/26/2013	4400003920	Retainer Contract For Engineering And Technical Assistance	Statewide	8/12/2013
7/19/2013	30000552	Road Transfer Program Management	Statewide	8/5/2013
7/17/2013	4400004248	Lafayette Connector	Lafayette	8/9/2013
7/8/2013	3000001945	Fars Analyst	Statewide	8/7/2013

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By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages. (225) 769-3400.